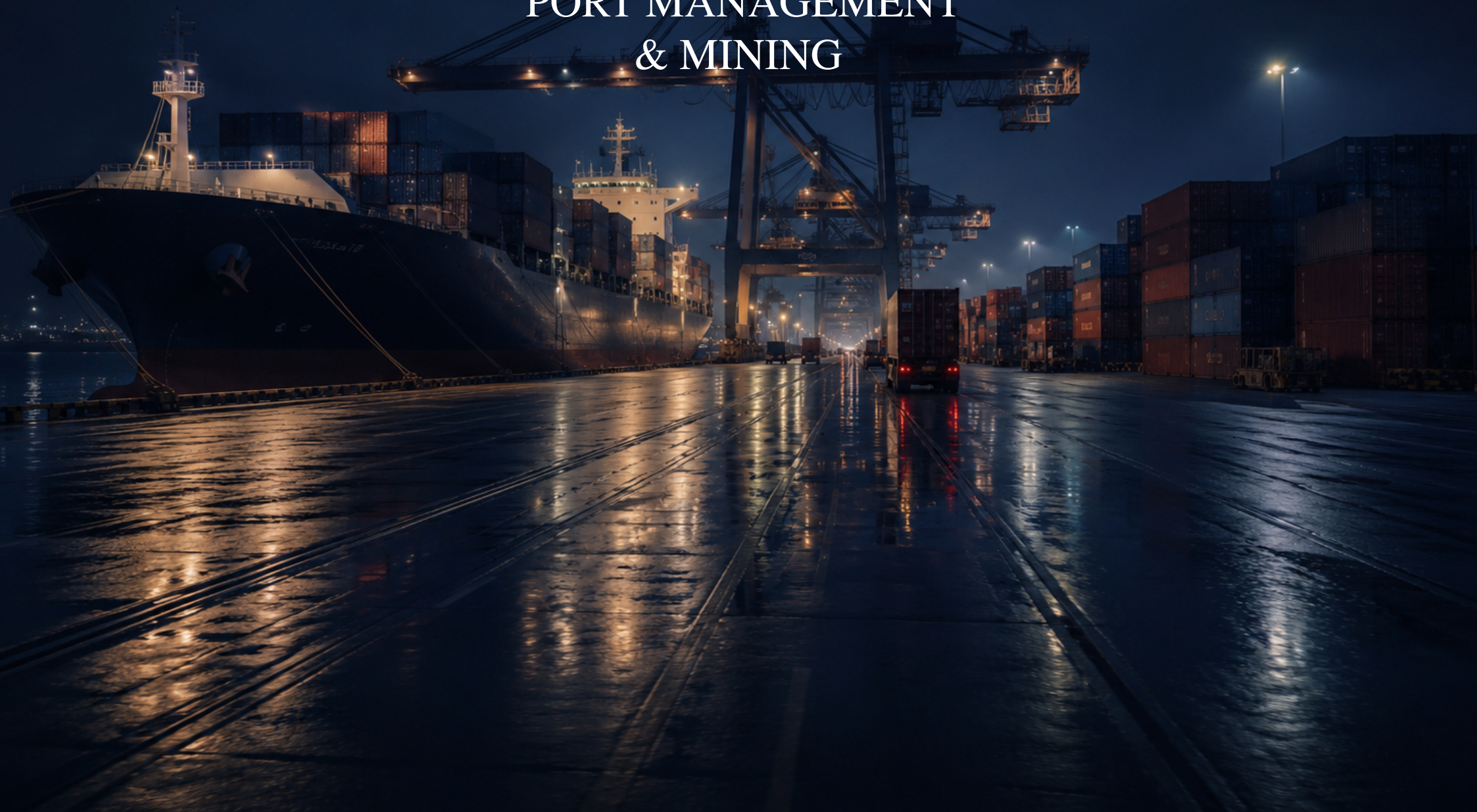




AYDTON VENTURES
PORT MANAGEMENT
& MINING





Aydton Ventures Pvt Ltd (PORT MANAGEMENT & MINING)

Industrial Logistics • Port Operations • Material Handling • Mining Support

Strategic Operations & Infrastructure Solutions



Company Overview

AV Port Management & Mining has been established with the objective of creating a long-term industrial operations platform capable of supporting large-scale cargo movement, port infrastructure, and industrial maintenance systems. The company's operational foundation is strengthened through its strategic association with Pearlkani Enterprises and the upgraded entity Pearlkani Enterprises Private Limited. The company focuses on industrial logistics, vessel operations, operation and maintenance support, material handling systems, cargo management, and workforce deployment. AVPMM aims to position itself as a professional industrial partner capable of handling operationally demanding projects in ports, mining logistics, and infrastructure sectors. The organisation's structure is designed not as a manpower outsourcing company, but as a scalable industrial operations platform with strong emphasis on operational execution, safety standards, technical support, and institutional growth.



Operational Strength & Industry Experience

Through decades of collective experience in port ecosystems and industrial logistics environments, AVPMM possesses extensive understanding of cargo movement systems, heavy equipment operations, and industrial maintenance practices. The company has exposure to large-scale operational environments including vessel unloading coordination, conveyor systems, stacker and reclaimer operations, cargo transfer management, coal handling systems, and industrial equipment coordination. Operational familiarity with the V.O. Chidambaranar Port ecosystem provides a strong foundation for future project expansion across multiple ports. The operational ecosystem includes technical understanding of Harbour Mobile Cranes, ship unloaders, conveyor systems, stackers, reclaimers, and bulk cargo handling systems. The company also plans to expand its operations into conveyor system maintenance, wagon operations, and additional industrial support services.



Core Service Capabilities

AVPMM provides integrated industrial solutions across multiple operational sectors. The company supports vessel cargo handling, stevedoring operations, cargo transfer management, and terminal operational support. In the material handling sector, the organisation is capable of supporting coal handling systems, conveyor operations, bulk cargo movement, and equipment coordination. In the industrial logistics segment, the company provides fleet coordination, transportation support, yard management, and cargo planning services. Additionally, AVPMM offers operation and maintenance support involving mechanical systems, electrical systems, industrial automation, crane operations, and equipment maintenance coordination. The company's approach is focused on ensuring operational continuity, minimising downtime, maintaining safety compliance, and optimising industrial workflows in high-pressure operational environments.





Safety & Compliance Commitment

Safety remains one of the most critical operational principles of AVPMM. The company maintains a strong commitment toward workforce protection, industrial safety training, PPE compliance, risk management, and operational discipline. The organisation's operational philosophy is centred around achieving a zero-accident culture while ensuring uninterrupted industrial operations. Planned preventive maintenance execution, scheduled repair activities, and structured safety systems form the backbone of the company's operational strategy. AVPMM also emphasises environmental responsibility, safe cargo handling practices, and compliance-focused execution. The company believes that operational excellence can only be achieved when workforce safety, equipment integrity, and environmental responsibility are treated as core priorities.



Strategic Growth Vision

AVPMM aims to establish itself as a trusted industrial operations and logistics partner for leading infrastructure and energy companies across India. The long-term growth strategy includes expansion into multi-port operations, industrial cargo management, mining logistics support, infrastructure operations, and specialised equipment management services. The company intends to develop scalable systems that allow institutional growth while maintaining operational efficiency and technical reliability. AVPMM's vision is to create long-term industrial partnerships that extend beyond transactional contracting and evolve into strategic infrastructure collaborations.

Joint Venture & Strategic Collaboration

AVPMM is in the process of establishing a strategic Joint Venture structure with Pearlkani Enterprises Private Limited for future operations in Mangalore Port (adani Terminal) and V.O. Chidambaranar Port adani Terminal projects. Under the proposed operational structure, AVPMM will focus on business development, investor relations, strategic partnerships, corporate representation, tender coordination, and project expansion activities. Pearlkani Enterprises Private Limited will primarily manage field operations, manpower deployment, operational execution, technical supervision, and equipment deployment. The joint venture model has been designed to ensure operational clarity, liability protection, transparent financial reporting, and long-term institutional scalability. The structure also provides flexibility for future Special Purpose Vehicle (SPV) formations and expansion into additional ports and industrial projects.



LEADERSHIP TEAM



Balasubramaniam Muthiaiah – *Chairman & Strategic Director*

Balasubramaniam Muthiaiah brings together a rare combination of operational leadership, infrastructure understanding, motorsport passion, aviation exposure, architectural expertise, and long-term business strategy development. With decades of multidisciplinary experience across business operations, project coordination, industrial ecosystems, and strategic relationship management, he plays a foundational leadership role within AV Port Management & Mining.

With over 17 years of professional experience in architecture and structural planning, Balasubramaniam developed deep expertise in systems thinking, project execution, operational coordination, and infrastructure planning. His professional journey began in aviation, where he trained as a pilot and was recognised early for excellence in flying, receiving both the President's and Prime Minister's Award through the national flying program in 1989.

His leadership philosophy is centred around operational discipline, structured execution, organisational scalability, and sustainable long-term growth. He is known for converting complex, multi-layered initiatives into practical execution frameworks capable of supporting institutional expansion and long-term ecosystem development.

Alongside his professional and entrepreneurial journey, motorsport has remained a lifelong passion and area of active involvement.

Over the years, he has developed strong capabilities in:

- Operational leadership and execution discipline
- Infrastructure and systems planning
- Strategic relationship development
- Stakeholder alignment and ecosystem building
- Institutional structuring and scalability
- Business strategy and partnership development
- Workforce coordination and execution oversight

Within AV Port Management & Mining, Balasubramaniam focuses on building a professionally structured industrial organization capable of supporting large-scale port operations, cargo logistics ecosystems, industrial maintenance environments, and infrastructure execution systems. His leadership provides institutional stability, strategic direction, operational accountability, and long-term growth planning for the company's future expansion across India's infrastructure and logistics sectors.

He is widely recognised as a strong relationship builder and strategic ecosystem connector with the ability to create meaningful industrial partnerships, operational alliances, and long-term institutional collaborations.



Chitra Balasubramaniam – Vice President

Chitra Balasubramaniam is an entrepreneur, investor, personal branding strategist, and business leader whose journey reflects transformation, resilience, and visionary leadership. From beginning her career in image consulting and personal branding, she has evolved into a strategic business leader actively building ventures across branding, aviation, investments, and ecosystem development.

As an award-winning Image Consultant, coach, and author, Chitra built a strong reputation helping entrepreneurs, professionals, and business leaders develop confidence, executive presence, leadership positioning, and personal influence. Her work extended beyond image transformation into mindset development, communication, leadership growth, and brand identity creation, particularly empowering women entrepreneurs and emerging business leaders.

Driven by a strong passion for business growth and long-term value creation, she later transitioned from coaching entrepreneurs to investing in and building scalable ventures herself. This shift marked a defining stage in her journey, expanding her role from mentor and strategist into venture development, ecosystem building, and institutional growth planning.

One of her major ventures includes Adyton Aviation Academy, an aviation readiness and pilot training ecosystem focused on creating integrated training pathways, airline readiness programs, and strategic aviation partnerships. The initiative reflects her long-term vision of building scalable, future-focused businesses capable of expanding across India and international markets.

Chitra's leadership style combines strategic thinking, emotional resilience, creativity, and business intelligence. Her ability to move across industries — from branding and consulting to aviation and investments — demonstrates strong entrepreneurial adaptability and long-term vision.

Within the AV ecosystem, Chitra plays a key role in brand development, strategic growth planning, investor-oriented positioning, leadership mentorship, and ecosystem expansion initiatives. Her mission extends beyond business success, focusing on empowering individuals to build confidence, think bigger, and create meaningful long-term impact through entrepreneurship and leadership.



Chakravarthi Balasubramaniam – CEO

Chakravarthi Balasubramaniam represents a new generation of leadership that combines technical curiosity, strategic business thinking, infrastructure vision, branding capability, and long-term ecosystem development. As Director of AV Port Management & Mining, he brings a modern and forward-looking leadership approach focused on scalability, structured growth, strategic partnerships, and institutional positioning.

Entirely self-driven in his understanding of automotive engineering, performance systems, and operational ecosystems, Chakravarthi developed a strong foundation through hands-on learning, experimentation, and independent research into engineering systems, performance environments, and infrastructure-led industries.

His perspective gradually evolved beyond technical interest into larger ecosystem thinking. He identified that the biggest challenge across emerging industries was not talent or capability, but the lack of structured execution systems, long-term infrastructure planning, strategic partnerships, and commercially sustainable operational models. This understanding became a major influence behind his leadership approach across both industrial and motorsport ventures.

Before entering large-scale infrastructure and ecosystem development environments, Chakravarthi began his journey as a young entrepreneur and business owner, gaining early exposure to branding, commercial operations, stakeholder engagement, and business relationship development. His experience across media, branding, and entertainment ecosystems further strengthened his understanding of audience engagement, public positioning, and long-term brand development strategies.

He was also exposed to creative production environments associated with Academy Award-winning composer A.R. Rahman, contributing to music production support and collaborative creative ecosystems while completing advanced music studies in the United Kingdom. This experience significantly expanded his understanding of media ecosystems, communication strategy, and international creative collaboration environments.

Over time, his focus expanded into strategic infrastructure development, industrial ecosystem creation, sponsor acquisition, commercial partnerships, and long-term business positioning. His leadership style is strongly defined by:

- Long-term ecosystem thinking
- Infrastructure-led growth strategy
- Strategic partnership development
- Commercial positioning and scalability
- Brand development and public positioning
- Business relationship management
- Institutional structuring and expansion planning

Chakravarthi also became involved in emerging technology and next-generation business ecosystems through strategic involvement in digital platform ventures, further strengthening his exposure to global networking environments, technology-driven business models, and modern commercial ecosystems.

At AV Port Management & Mining, he plays a key role in driving the company's long-term vision, strategic expansion initiatives, institutional positioning, investor relations, and future infrastructure growth opportunities. His approach focuses on building AVPMM into a professionally managed industrial enterprise capable of operating across ports, logistics, cargo management, mining support, infrastructure operations, and large-scale industrial execution environments.

Under his leadership direction, AVPMM is focused on becoming a scalable and institutionally structured industrial operations platform built on operational excellence, strategic partnerships, technical capability, and long-term infrastructure leadership across India.



Tapan Prakash Das - *Advisory*

A seasoned Supply Chain and Raw Material Strategy professional with more than 33 years of distinguished leadership experience across strategic procurement, supply chain management, logistics optimisation, business excellence, and organisational transformation. Throughout his career, he has consistently demonstrated the ability to drive operational excellence, cost optimisation, strategic sourcing efficiency, and long-term business growth within large industrial organizations.

An accomplished industry leader with deep expertise in procurement strategy, global sourcing, logistics management, and supply chain risk mitigation, he is recognised for building highly efficient procurement systems, developing strong global supplier partnerships, and implementing process-driven operational frameworks. His experience includes playing a significant role in coal mine acquisition processes, fuel supply agreements, raw material strategy planning, and large-scale logistics optimisation initiatives.

Over the course of his professional journey, he has successfully led multiple business transformation initiatives focused on operational efficiency, process improvement, business excellence, and strategic cost reduction. His leadership style combines analytical thinking, execution discipline, organisational mentoring, and long-term strategic vision, making him highly respected across industrial and corporate ecosystems.

An Ex-Tata Steel Group professional, he brings over three decades of leadership experience across Supply Chain Management, Procurement Excellence, Raw Material Strategy, and Business Transformation. He currently serves as an Independent Advisor and Consultant, including advisory association with Axis Max Life since 2024.

His core strengths include:

- * Supply Chain Strategy
- * Strategic Procurement
- * Logistics Optimisation
- * Cost Reduction & Risk Management
- * Vendor Development
- * Business Excellence & Process Improvement
- * Leadership Mentoring & Organisational Transformation



As a Strategic Advisor, he brings mature leadership, extensive industrial expertise, and strategic insight that significantly strengthens organisational planning, operational scalability, procurement excellence, and long-term business development initiatives.



Velmurugan P – Terminal Director

A highly accomplished maritime logistics and industrial operations leader with more than 25 years of distinguished experience across port operations, heavy infrastructure management, cargo handling systems, crane operations, and strategic industrial execution.

Velmurugan has built a strong reputation within port ecosystems for his operational leadership, technical understanding, and ability to manage large-scale industrial environments with efficiency and discipline. Over the course of his career, he has been actively involved in vessel operations, heavy cargo logistics, stevedoring coordination, industrial maintenance systems, and large-scale manpower management across major port ecosystems including Ennore Port, Vizag Port, and Mangalore Port.

His expertise extends across the complete operational lifecycle of cargo movement, from vessel coordination and unloading systems to heavy equipment deployment and operational continuity management.

Velmurugan possesses extensive practical exposure to crane operation and maintenance systems, heavy asset commissioning, conveyor coordination, and industrial workflow optimisation. His operational leadership has consistently contributed toward maintaining high-performance execution standards while minimising operational downtime and ensuring smooth cargo movement under demanding industrial conditions.

Known for his strong leadership style and hands-on operational approach, he has successfully managed large multidisciplinary teams consisting of operators, supervisors, technical personnel, and industrial labor forces while maintaining strict adherence to safety systems and operational discipline.

His ability to resolve real-time operational challenges, coordinate large-scale workforce deployment, and maintain efficient execution environments has earned him significant respect within industrial logistics ecosystems. In addition to operational management, Velmurugan is recognised for his strong client relationship management capability and transparent communication approach with contractors, industrial clients, and port authorities.

His ability to convert complex technical and operational requirements into practical execution strategies provides AVPMM with significant institutional strength and operational credibility.

As Terminal Director, he plays a vital role in driving operational efficiency, execution planning, industrial coordination, and long-term infrastructure support capabilities within AV Port Management & Mining.



Muthuraj M – *Operations Director*

A dynamic industrial operations professional with over a decade of hands-on experience in port operations, cargo logistics, heavy equipment handling, stevedoring, and industrial maintenance systems. Muthuraj combines strong technical knowledge with practical operational leadership, making him a key execution-focused leader within AV Port Management & Mining.

With a background in Electrical and Electronics Engineering, he possesses strong technical understanding of industrial systems, operational coordination, and maintenance management. Throughout his professional journey, he has held operational leadership roles across major industrial environments connected to V.O. Chidambaranar Port, including NTPL Power Plant operations and cargo handling ecosystems.

His experience spans end-to-end operational execution involving cargo movement systems, heavy machinery utilisation, maintenance scheduling, manpower coordination, and industrial workflow optimisation. He has consistently demonstrated the ability to manage large-scale industrial teams operating under high-pressure environments while maintaining operational continuity, safety compliance, and productivity efficiency.

Muthuraj is particularly recognised for his strength in manpower management and field-level execution. He has extensive experience coordinating supervisors, operators, technical staff, and labor teams while ensuring disciplined operational performance and smooth day-to-day industrial activities.

His practical understanding of heavy equipment operations, crane utilisation, and maintenance planning enables him to effectively minimise downtime and improve operational reliability.

A decisive operational leader with strong problem-solving capability, he has repeatedly demonstrated the ability to make critical real-time decisions in fast-paced industrial environments while maintaining safety standards and project execution timelines. His leadership approach combines technical discipline, workforce motivation, and execution efficiency to ensure consistent operational performance.

In addition to operational management, Muthuraj maintains strong professional relationships with clients, contractors, and industrial stakeholders through transparent communication and solution-oriented execution practices. His commitment toward operational excellence, workforce discipline, and industrial safety significantly strengthens AVPMM's execution capability and long-term operational growth.



Jegan Kanagasabapathy – Vice President, Projects

A highly experienced engineering and infrastructure professional with more than 27 years of international experience across port operations, project management, erection & commissioning, engineering systems, industrial automation, and large-scale infrastructure execution. Jegan brings exceptional technical leadership and project execution expertise to AV Port Management & Mining.

Throughout his career, he has successfully managed and executed multiple greenfield infrastructure projects involving complex port systems, container terminals, bulk cargo handling facilities, and industrial engineering environments across India, the Middle East, and Africa. His experience spans globally recognised organizations including DP World, Adani Ports, Gangavaram Port, ESSAR, and NOIP Gabon Special Economic Zone Port.

Jegan possesses deep expertise in the erection, commissioning, maintenance, and operationalization of advanced industrial systems including Ship Unloaders, Ship Loaders, RTGCs, QC Cranes, Reach Stackers, Harbour Mobile Cranes, Wagon Loaders, Conveyor Systems, Stackers & Reclaimers, and high-capacity power distribution systems. His technical understanding extends into electrical engineering systems, industrial automation, PLC systems, heavy equipment integration, and operational infrastructure planning.

His leadership experience includes management and coordination of large multinational and multidisciplinary teams responsible for maintaining critical cargo handling infrastructure, container terminal operations, and industrial engineering systems under highly demanding operational environments. He has consistently demonstrated the ability to lead technically complex projects while ensuring operational continuity, safety compliance, engineering precision, and project delivery efficiency.

Jegan is also highly experienced in industrial automation and control systems involving Honeywell, Siemens, ABB, Allen Bradley, GE Fanuc, Yaskawa, and Fuji systems. His strong analytical thinking, organisational capability, and engineering leadership make him a key strategic asset for AVPMM's long-term infrastructure and project expansion plans.

As Vice President – Projects, he plays a critical role in driving engineering strategy, infrastructure planning, technical execution, industrial modernisation, and project scalability across the company's future operations.



N. Saravanakumar – *Compliance and Business Development Director*

A senior technical services and engineering professional with decades of experience across ports, logistics infrastructure, industrial engineering systems, equipment commissioning, maintenance operations, and statutory compliance management. Saravanakumar brings extensive institutional knowledge and operational governance expertise to AV Port Management & Mining.

Over the course of his career, he has successfully managed engineering operations, construction activities, commissioning projects, and maintenance systems across major industrial and port infrastructure organizations including Adani Ports, DP World, GSEZ Ports Gabon, and Haldia International Container Terminal.

His expertise spans end-to-end engineering execution involving high-availability cargo handling systems, container handling equipment, storage facilities, tank farms, fleet systems, and industrial electrical infrastructure.

He possesses strong operational knowledge in port construction systems, engineering commissioning, electrical infrastructure management, and operational maintenance planning.

Saravanakumar has played a major role in achieving critical statutory certifications and operational compliance approvals involving Dock Safety Certifications, Electrical Board approvals, Weighing Machine certifications, Fire & Rescue systems, Diesel Storage approvals, and industrial safety systems.

His deep understanding of regulatory frameworks, engineering standards, and compliance procedures significantly strengthens AVPMM's institutional structure and operational governance capability.

In addition to engineering and compliance leadership, he is highly experienced in stakeholder coordination, cross-functional operational management, and industrial systems optimisation. His leadership approach emphasises safety compliance, structured execution, engineering reliability, and operational accountability.

As Compliance Director, Saravanakumar is responsible for strengthening AVPMM's governance systems, statutory compliance structures, engineering reliability standards, and long-term operational sustainability across all future industrial and infrastructure projects.

License



UNIVERSAL SEAPORT PRIVATE LIMITED

WORK EXECUTION CERTIFICATE

Date: 17- July-2025

1	NAME OF WORK	O&M of 2 nos. of shore unloader for a period of two years at NCB-I NTPL,Tuticorin
2	Name of the plant	NLC Tamilnadu Power Limited, Tuticorin
3	Name of the Contractor	Pearlkani Enterprises 1G/37A Nikilesan Nagar, RK Garden Street, Millerpuram, Tuticorin
4	Contract Period	08-07-2023 14:00 Hrs. to 07-07-2025 00:00 Hrs.
5	Agreement Value of Work	Rs. 9,62,70,300/- (including GST 18%)
6	Description of Work	Operation and Maintenance of 2 nos. PLC based Shore Unloader Crane through connecting conveyors, including stevedoring work such as unloading from vessel, deployment of machinery for coal heaping inside the hatches and cleaning of hatches
7	Shore Unloader Capacity	2000 MT/Hour (free digging)
8	Total coal unloaded from ships till 07-07-2025	80,66,124 MT
9	The Executed Value of the Contract upto 07-07- 2025	6,26,73,783 (Excluding GST) 7,39,55,063 (Including 18% GST)

This is to certify that the performance of **Pearlkani Enterprises** was satisfactory during execution of the work. This certificate is being issued for tendering purposes only.

M/s Universal Seaport Private Limited



UNIVERSAL SEAPORT PRIVATE LIMITED

CIN : U63090TN2013PTC089949

New No.85, Moore Street, Dheen Estate, Parrys, Chennai - 600 001. Tel : 91 44 4046 9999 E-mail : uspl@uspl.co

B.O : Block 'M', Old CPT Complex, P O Chiringipur, Haldia, District, Purba Medinipur.

West Bengal, Pin 721604. Tel:03224-252767, Email:uspl@uspl.co

Conclusion

AV Port Management & Mining is strategically positioned to emerge as a professional industrial operations and logistics company with strong operational foundations, experienced leadership, and scalable execution capability. Through strategic partnerships, technical expertise, and a disciplined operational structure, the company aims to establish long-term relationships with major infrastructure and energy organizations across India. The organisation's focus on operational excellence, safety systems, technical capability, and industrial scalability reflects its long-term vision of becoming a trusted institutional partner in India's rapidly expanding infrastructure ecosystem.

Email: cb@adytonventures.com

Phone: +91 9962522730



